

**Ep #322: Dr. Drew Ballard - The Adventure of “World-Schooling” our Kids with a Freedom Lifestyle**



**Full Episode Transcript**

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**Dr. David Phelps**

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## **Ep #322: Dr. Drew Ballard - The Adventure of “World-Schooling” our Kids with a Freedom Lifestyle**

You're listening to the Dentist Freedom Blueprint podcast, powered by Freedom Founders with your host Dr. David Phelps, where the word retirement is banned and true freedom can be secured in three to five years or less. You'll get anti-traditional advice to maximize the value of your practice and multiply your transition options. Create safe and steady wealth building through highly curated real estate and build extraordinary freedom for what matters most to you without depending on the volatility of Wall Street. More at [FreedomFounders.com](https://FreedomFounders.com).

David Phelps: Good day, everyone. This Dr. David Phelps of the Freedom Founders Mastermind Community, and Dentist Freedom Blueprint podcast. Today, really an interview that I've been looking forward to for several weeks. Dr. Drew Ballard reached out to myself and Alex on our team at Freedom Founders and said, "Hey, been listening to the podcast for quite some time, love the hacks, love the energy, and I'd just like to share a little something about my story." Well, when I read the notes that Dr. Ballard sent, it was like a no-brainer. This is the spirit in which I believe we should all be living our lives, but Dr. Drew Ballard actually did it. So, let me give you a little background on Drew, and then we'll dig into his story.

Dr. Ballard is a 2007 graduate of the University of the Pacific School of Dentistry in San Francisco, California. After graduation, Dr. Ballard was admitted to an oral and maxillofacial residency. In residency, Dr. Ballard was part of the team of doctors and dentists charged with facial reconstruction of wounded soldiers returning from Iraq and Afghanistan. During this time, Dr. Ballard recognized the strong psychological aspects of facial aesthetics, and the power of restorative and cosmetic dentistry, and ultimately left the

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residency to pursue cosmetic dentistry. He maintained a private practice for seven years in Portland, Oregon. In 2017, Dr. Ballard made the decision to sell everything, take the kids out of school, and world school with his family for almost two years. Returned to the United States, and now enjoys his time as owner of Downtown Phoenix Dental, a private restorative, orthodontic, and implant practice in Phoenix, Arizona.

Dr. Ballard has lectured on the use of bio-composite resins both nationally and internationally. Dr. Ballard also holds a special interest in non-invasive cosmetic procedures, applying emerging technologies to change and improve the way that dentistry is practiced and perceived. Drew Ballard, welcome to the podcast.

Drew Ballard: Thank you, David. How are you?

David Phelps: Doing so well. All right, so I've got to get this straight: you're 38 years old, you're seven years into private practice in Portland, you've got how many kids? Five?

Drew Ballard: Yeah, we've got five kids. Believe it or not.

David Phelps: All right. So, you're a busy guy, you're a go getter, obviously. No question about that. But you decide to sell, you sold the practice, sold your home and took your kids out of school, and said to your wife, you and your wife made these plans together obviously, but you said, "Let's go do this." And you both agreed, and essentially toured the world for the next couple of years with your kids.

Drew Ballard: Yeah. I just knew I wasn't going to regret it. I just knew no matter what it costs even, and even if it meant that I had to work until I was 80 years old, which it won't, I just knew that was what I wanted to do. I grew up with a great mom and dad,

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but I didn't have opportunities like that. And I just knew that I could be successful in my practice, but I couldn't fail at home. No matter what I did, I could not fail with my family, and I just felt like this was a way to lock it in. If we can just spend a bunch of time together, and do these great things, it would be memories that would last a lifetime.

David Phelps: When you decided to do this in 2017, 2018, just a few years ago, what was the age range of your children?

Drew Ballard: Yeah, so I wanted to get this done before my oldest kids were starting high school. I really wanted to give them some stability during that time. So, my oldest at the time when we left was 13, and my youngest was just eight years old. So, we have two adopted kids, and so we have five kids within five years of each other. So, they're kind of almost the same age.

David Phelps: Yeah, that's fantastic. Give us a little bit of the adventure, and then I want to talk about some of the other questions that I've got for you. But the adventure, where did you go, how long did you stay, and what kind of things did you and your family do?

Drew Ballard: Well, this is awesome, Dave. I love talking about this because, not because I'm trying to give a travel log, but I just think it was one of the greatest things that a family could do together. But we had made the decision that we would try to world school the kids, meaning that we would take them different places in the world, and teach them things that we wish we had known, or things that we didn't think they'd get in school. So, we began in Cuba, and we went to Cuba to learn about economic systems, and things like that and Communism. And then we went all the way around, we went to Costa Rica and we did biology, and we went to Central Mexico and we learned about ancient America, and the Mayan civilization. And

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we went to the great cities of Europe, and we looked at all the museums and the concentration camps in Germany, and discussed World War II.

And we just did all of this stuff that was highly educational, super fun for us, and the kids got to just... When you put yourself in a extreme situation, oftentimes just extreme things happen that end up being great life lessons, just because you were there and you were doing something that's out of your ordinary routine. So, a lot of lessons that came that weren't really even deliberate, that just sort of came about because of the positions that we were in. So, we ended up actually getting tired of homeschooling the kids, so we decided to immigrate to New Zealand, where we could get visas and put the kids actually in school. And we thought this would be another great experience for them, to be in school in a foreign country. So, we ended up emigrating to New Zealand, and the kids started school there too, but we played hooky a lot there, believe me, and had a lot of fun. So, that was the story, but we took them all around the world, and just did our best to educate them on all the things that we wish we'd been able to learn.

David Phelps: So, was your wife... Who was the one that instigated this? Was it you, your wife, was it something you had been talking about together?

Drew Ballard: Both. So, my wife and I have always sort of been like this, but I think it was just... Well, maybe my wife, even. I don't remember exactly who instigated it. I can tell you when we were first married, so we honeymooned in Mozambique.

David Phelps: Oh, wow. Okay.

Drew Ballard: We were always doing this adventure travel stuff, from the time that we were kids. And we got married pretty young, I was

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21 years old, I think. 22, maybe. So, when we first got married though, we sat down and wrote down a bunch of goals that we would have as a couple, and this was one of them. We said, "Every..." The way we worded it, I know you hate the word retirement, David, but the way we worded it was we said, "We are going to work 10, retire two. Work 10, retire two." And that's kind of what we did, it wasn't exactly 10, but we did it, and we just pulled the trigger on every one of those goals that we made early on.

David Phelps: You've got five kids within five years of each other, eight to 13 at that time. All of our kids are blessed to be individuals with their own personalities, was there any stress on any one of them? Were any of them reluctant about this, or were they all just super excited?

Drew Ballard: Yeah, I think there was some reluctance. I mean, nobody said, "Hey, I don't want to go." I'm not really sure why, but I think they just... Maybe a little bit leaving their friends and stuff like that, maybe. But what we did, is we kept our house, so that was really important to us. We said, "We're coming back to this home, guys. I don't want to come back from this giant world tour after you've been nomadic for two years, and just throw you into another big, crazy school system or something." So, we deliberately kept our house, so that there would be a safe place for them to come home. They knew that there was a place called home, and that we'd get back there someday. So, I think that was helpful.

David Phelps: Yeah. Very important, no doubt. All right, so give me a little bit of some of the lessons, or the bonding that happened. Because that was one of your big goals, is to actually spend time as a family, really bond these two years, traveling together the world, and learning together. And as you said, always going

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to be unexpected things that happen, but that's how you learn. Talk to us a little bit about these last... You've been back how long then, a year and a half?

Drew Ballard: About a year. We got back in January, 2020, so right at the end of 2019. So, probably the most important experience that we had while we were out, is the last 100 days in New Zealand. New Zealand is absolutely beautiful, it's a stunning country, the outdoors are just amazing. They were going into the third, I guess, trimester of school. We didn't feel like they were getting a whole lot out of it, so actually we took them out of school again. And this time I said, "We're not going to even homeschool, we're just going to go enjoy." And I took them into the New Zealand back country for 100 days. And we slept in little huts called bush huts, that are small, cabin-like structures. Sometimes they have a wood-burning stove, sometimes not, they usually have plywood bunks. We loaded each kid with three outfits, a down jacket, a rain jacket, some wool underwear, and some mud boots. Each one had exactly the gear that they needed.

And we spent 100 days in the wilderness. We hiked over 500 miles during that time, so anywhere from 10 to 20 miles a day, these young kids were hiking, and by the end they were toughened up. I'd just tell him, "Hey listen, the cabin's 20 miles that way. Get your boots on, we'll see it dark, and Mom and Dad will be there. We'll have some food." We'd come out of the bush once a week, and grab a pizza and a shower, and then get some groceries and go back in the bush. So, that experience, David, was absolutely incredible. I learned a lot about my kids, I learned that we are way too easy on these kids, they can handle a lot more than we think they can handle. They are not fragile, they are not weak. I was babying them at

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first, and pretty soon I learned it, man, they can do this kind of stuff.

I also had, some of my kids, with five kids some kids are going to be different. I have some kids that struggled a little bit, just with, I don't know, self-esteem. We would put audiobooks in, and during the day we'd charge our batteries on these little portable charges on our audiobooks and our cell phones and stuff like that. And these kids would listen to books, as they're walking through the most beautiful scenic wilderness you could ever imagine. They learned a ton of stuff, and their little souls just absorbed this experience in such a healthy way, where I saw my kids really blossoming. There was no fighting between the kids, there was wonderful helping, and I couldn't believe what a difference it was to be in this wilderness environment for so long.

That was just one of the most healing, bonding experiences that we could have had together as a family. We needed it, previous years had been just hard work, dental school, and military, and deployments and all this other stuff that I'd done in my life that were hard on the family. This was a healing time for us. And my wife and I are closer than ever, the kids are closer than ever because of this experience.

David Phelps: So, now that we've made all of our listeners jealous and envious of you and your life, let's talk about what you said kind of at the beginning, the cost. Obviously the reward, there's no question the reward is huge, and no one would ever question that. But you mentioned cost, I think a big part of who we all are as head of household, as parents of our families, we want to make sure our families are secure, make sure there's enough money to provide everything we think they need, education and a great roof over their head, and great life experiences. And I

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think you're right, I think we do too much of that. But talk about the cost. You sold the practice, that was the capital you used to obviously travel. I guess you rented your home out, I assume while you were gone you just rented it out.

Drew Ballard: Yeah.

David Phelps: Yeah, you rented it out. So, with the capital from the sale of the practice, I get it. You could travel for a couple of years, come back. But what was the plan? You came back to the home in Portland, but let's talk about the cost. How did you and your wife rationalize this cost of two years of no income, and actually depleting a capital base that you have built up with equity in the practice?

Drew Ballard: I don't mind telling you this at all, about how much it costs. It was about \$140,000 to do this, which is a lot of money, but it wasn't that bad for what we did. We found that we spent less money while we were traveling than we did just running a big household, when it came down to whatever, lessons and insurance and just everything you pay. So yeah, let me tell you what I did. I want to make something really clear to the listeners: I am not a financial genius, I don't have a super above average practice, I'm not running five associates where I've got all of this extra income coming in. None of that applied.

Here's what I did: I made myself some goals where I thought I could do this responsibly. I said, I can't have any silly debt, meaning any student loan debt, any car debt, any kind of debt like that, that would just be irresponsible of me to go out and travel and have a great time while I'm owing somebody else money. So, I made sure I was clear of that. I also had a number in my mind, I told myself that I needed... And I was investing in the stock market, I said I need \$500,000 invested in the market for my retirement, whether that's 401k money or Roth IRA

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money, whatever, I needed that amount in the bank. I needed to be in a certain place on my payment on my house, where I felt like I could handle all that. So, I made myself a few financial goals where I thought I could do this responsibly. And then I didn't do anything on a credit card. While I was traveling, I was like, well, I'm not going into debt to travel. That's not responsible either.

So, I just tried to make it... I set myself some goals, they were my goals, and that was what I needed to do to make it responsible. I also, the sale of the practice was good, and I had saved money. Oh, the other thing is I said, I needed a hundred thousand dollars in liquid cash when I came home. That was more than my wife's deal, she just didn't feel secure without... She didn't want to come home, not have a job and be out of money. I don't know why, that seems pretty reasonable, but... No. She wanted some money in the bank when we came home. So, we did it. It cost \$140,000, I just had faith that it would be worth it. I was told from a very young age at church, that no success in life would compensate for failure in the home. And I don't know what failure in the home meant, but I knew I didn't want to do it. And so I just said, I got to go do it, and if it means I've got to work a little harder when I get back, that'll be fine.

And I want to tell you something. I came back to a bloody pandemic, and it's been fine. It's been great. I bought a new practice here in Mesa, Arizona. I know that's confusing because I was in Portland, but there's some backstory there, but we decided to come to Arizona. I bought a practice here, it's going okay, it's going great actually, relatively speaking. You can do this, man. Don't be afraid to do what you want to do, especially because life's going by, man. I'm 41, but I've got a long ways to go, I hope. But I'm really happy that I did this. I knew I wouldn't

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get those years back, when the kids were at home and they weren't teenagers, and I just needed to do it.

David Phelps: This is so great, Drew. Because I think almost every one of us, I would think most parents, fathers, mothers, we all want the same thing, but we get sucked into the way society, or our industry in this case, dentistry, the way the outside looks at success. And nowhere in that definition that I've ever heard was, "Sell everything, take a couple of years off and travel the world." I've never read that anywhere. That would again, seem to be kind of irresponsible, and how could you do that? And that makes no sense, because you've got to be compounding your assets and your equity. If you miss a couple of years, that's going to set you way back. And we missed the whole context.

I'm not going to deviate into my story, but my change in my life was not because I was intentional like you, it was a God given opportunity through adversity that set me up. But I got the same benefits that you got, and I love your story, because what you're showing people is that is that you can do this. And you and your wife got together, you set some key goals, not having any consumption or personal loan debt, have the house paid off, have X dollars in a retirement account by your age, so that's set aside. Your wife wanted some liquid cash. You made those goals, you worked together to figure out what does that... And then you're good, and you said, "We can do this." And as you said, the benefits of these two years that you spent with your family, will just be memories, and the bonding.

And I can't imagine how the conversations in your home... And your kids' outlook at life, I'm sure it was positive before you went on the trip, just knowing you in a short period of time, but I'm sure that they're outlook at life is so much different than most other people. Because we all tend to worry so much. We

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worry about everything, and all these things that we can't control. We worry about politics, and economics, and volatility in the stock market, all this stuff that we can't control. And this worry, worry, worry, and do I ever have enough? You talked about the fact that you were able to pull this off for \$140,000, two years, a family of seven traveling the world with experiences that very few, would ever have, for \$140,000, 70,000 a year.

I talk a lot in Freedom Founders about your freedom number, that freedom number. What's that number that you need to have, that's passive cashflow that would essentially set you free? So, if you didn't want to work, or you want to take two years off to travel the world, or you wanted to work part-time and have half a week, every week off with your family, whatever that means, what that freedom number looks like. And it's not that hard to get there, if you don't have a freedom number that's sky high, because you decided to live a life of entitlement, and buy the bigger house, and go into debt because debt's cheap today. Oh my gosh, debt's so cheap, you can have nice cars, and nice homes, and second homes and all this cool stuff that society says, "That's success."

And you feel good, you thump your chest a little bit, or maybe on the outside you do, but on the inside, that's where I think... And I was there, in my life until I got my wake up call, that I wasn't really spending time with my family. I was going to miss those years. And you guys haven't done that. And I'm so inspired by your story, and I'm really hopeful that this will at least be cause for our listeners, to maybe go back and with their spouses, and maybe their kids... We ought to do we want to do another show with your kids, that would be fun if you-

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Drew Ballard: I'd love to—to hear you say that actually. Because in a weird way, I was almost a little bit worried that I was kind of going to get scolded or something, like, "Why did you go and spend all this money? You could have invested it here," and stuff like that.

David Phelps: No, no, no. It's just... So yeah, so maybe we'll do that. But no, it's just the opposite. Because I had to learn the same thing. I sold my practice at a relatively young age. I could have gone back, picked it up, but I wanted that time. I didn't travel the world with my daughter, she was healing, but still I got to spend time with her. So, my time with her was still the same as you, I wanted to spend time with her. But I got over that worrying part, because there was something more important to me. And you did the same thing, and you'll never regret that. So, I think some keywords you said were, "Don't be afraid. Don't be afraid to live your dreams now." You still got to be responsible, but you were. You have been, you are responsible. And I like your idea of work 10, take two off, retire two. Work 10, retire two. Whatever that pulse is.

Drew Ballard: I do think you should be afraid of something. And that is you should be afraid of being 72, and having a bunch of kids that don't like you, and being in a situation where you didn't do it right. That's what I was afraid of. So, that's the fear that was kind of pushing me forward. Anyway, to your point, don't be afraid to pull the trigger on this stuff like that, like you said. But I was afraid that I was going to mess it up with kids, and stuff like that. I might still mess it up with kids, it's still early in the game.

David Phelps: Yeah, but I think that's part of the adventure. We have to give ourselves room to not be perfect. I mean, dental school or engineering school, or anything that requires the detail of what we do, we almost have to be perfectionists or strive for

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perfection. And I think the carry over in the rest of our life can actually be harmful. It's like, you got to get over that. Yes, when you're working in the mouth, on the body, technical work, yeah, we have to strive for being the absolute best we can be. But I think if we carry that over to the rest of our lives, then that can be harmful.

You mentioned, I love what you wrote here to me, you said, "Sometimes I think we should talk about the why, why we want financial freedom." As well as the technical aspects, actually how to do it, but why. You said, "The why becomes the spark, that lights the fuel, that pushes the engine, and so on." I think that that's so, so important. The why. Why are we here? Why are we doing what we do? Yes, we want to provide for our family's security, and we want to raise a family, but your point, we don't want to get to age 72 and look back and have regrets, "Why didn't I take time?" There's a famous, I say relatively famous, she's written some books and maybe you've heard of her, an Australian palliative care nurse, and her name is Bronnie, B-R-O-N-N-I-E, Ware, W-A-R-E. If you Google The Five Regrets of the Dying.

Drew Ballard: Yes.

David Phelps: Yes, right? So, I won't go through those, but listeners should Google The Five Regrets of the Dying, and read what the regrets were of people that were in their last days or weeks of life in hospice, and particularly she's talking about the men, and what they look back on. And it was never, "I wish I would have had another half a million dollars in the stock market. I wish I would have had a second practice. I wish I would have..." It was never those things. And so what you're doing, is you're helping our listeners future pace, and the opportunity for them

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today to make better decisions with intention, so that they don't live their life with regrets down the road.

Drew Ballard: We try to be pretty deliberate. My wife and I, maybe we're over deliberate, I don't know. But I wanted to just relate one quick experience. I was at the airport with her, this is when I was just a bit younger, this was probably five years before we were going on this trip. And we were probably debating on whether or not to spend the money on this trip at the time. I don't remember what the conversation was, but I remember sitting in the airport, and I was doing a bunch of calculations, David, with compound interest and how I could do this. And if I made this investment, what would happen? And I was getting so excited, man, because like a lot of dentists, we have the sensation that it all could come crashing down any moment, and you could lose everything, and then what? And then you're fearful of this financial hardship, because you want to be a good provider, whatever.

So, I looked at her and I said, "Annie, if we make this investment and this investment, we put this much in, if we really scrimp and save, and we don't spend too much money on this and we invest at all, we can have \$20 million when we're 65." And Annie didn't even look up from what she was doing, and she said, "What are you going to do with \$20 million when you're 65?"

David Phelps: Exactly.

Drew Ballard: And I said, "I don't know. I would go on a trip."

David Phelps: Well, when you can travel the world at \$70,000 a year, I don't think you need 20 million. I think you're probably okay. But you're right, there's so much fear about, do I have enough? I see and talk to so many of our colleagues, hardworking,

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dedicated to the profession, dedicated their families in the best way they know how, which is just to work hard and try to pile it up and save it up. And I talked to so many that are fearful of taking any real time off, other than the typical, we'll take a couple vacations a year and go skiing or something. Great, okay, wow. But coming back to the grind again, and just grinding out and just trying to stack it up, never giving himself the opportunity to take time off, or even consider... Again, not to use the word that we both don't really look at, but semi-retirement, or transitioning, or what I talk about in the book that I published recently, what's your next? Why can't you continue to evolve in life? Why do you have to stay in one kind of rut, one trench?

You've already shown that in your life. You went from OMS residency, obviously loved that, but decided to iterate your actual focus on practice, to high-level cosmetic and restorative. You made a switch, which somebody will say, "Gosh, how could you do that? That's pretty costly."

Drew Ballard: That was the same deal, man. I was like, oh, oral surgery. That's pretty cool. In dental school, I thought that's what I want to do. That sounds really important. You know what I mean? It sounds like I'm going to be an important person or whatever. But one day, man, one day I got a call in the middle of the night. I was the doctor on call, I went into the hospital, there was a guy with a pipe stuck through his face, it had fallen on construction scaffolding. And I'm scrubbed in, and the nurses are looking at me and they're like, "What do you want to do, Dr. Ballard?" I'm like, "I want to go home." I'm so grateful for those people that can do those kinds of high level things, I am so grateful for them. But I discovered in myself that I wasn't one of those people, and I just wanted to do something different.

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And I respect the heck out of those people, man, the oral surgeons, the neurosurgeons, the people that deliver babies, all that kind of stuff. Amazing. You know what I mean? But it just wasn't for me, and I'm much happier doing what I'm doing. But like a lot of people said, "How could you walk away from that residency? How could you walk away from that," maybe extra money or something like that. I don't know, I just wanted to be successful in a different way.

David Phelps: You talk about the fact that you believe that not all years are created equally. What do you mean by that?

Drew Ballard: Yeah. So, you sort of think of maybe you're going to live until you're 90, or something like that. You sort of think of that as an amortization, where you've got, "I've got allotted 365 days every year until I'm 90. Wow, that's a lot of days." And when you're young, you just think that there's an endless number of suns and sunsets. But I started looking at this, and I said, gosh, you know what? I'm 35 years old, or 37 years old, whatever I was, and I'm like wow, my parents are in their 70s. How many more years do I have with Mom and Dad? My kids when they turn 15, they're not going to want to hang out with me. You know what I mean? They're going to start to change. So, these years that you have, when your parents were alive, when your kids are with you, they're not all equal. Those are weighted years, I'm not saying they're better years or anything like that, but they're different for sure.

And there's things that can happen during those years, that you could only do during those years. And unfortunately, they happen to us when we're in the middle of our probably most intense years as dentists, trying to keep a practice going and doing all these things. So, I told... This was my mentality, I said, "Well, what if I have to work longer when I'm 65?" I won't have

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to, by the way, but what if I have to? Is that okay with me? What if I took time off right now, and I just had to hang on a little bit longer later on? That would be fine with me. And I looked at that risk and trade trade-off, and I said, "That's going to take the fear out of me." Because I know that whatever happens now, if I take some time to do this right now, there will be time to do things later, that are... Grandpa's got to go to work. Whatever.

I knew it would be worth it. Those years are important, that we have our kids with us. And I'm still in the middle of it, and I'm trying to make the most of it now. And I'm really hoping that when I sit down and I look back... I'm going to enjoy my work when I'm older, if I'm still working, and just be able to look back and say, "Gosh, I did that right?"

David Phelps: Yeah, that's so good. So Drew, how do you think this is going to affect, these experiences, the two years you spent with your family, how will this affect your family dynamics, relationships in the future?

Drew Ballard: It's interesting, right now, it's not something we talk about every day, like, "Hey, remember when we did this?" But I know it's in there. I know it's going to emerge, as those kids move into young adulthood, I know it's going to emerge, these experiences they've had. I'm confident that the relationships have enough... If you think of a relationship as a bank account, we've made enough deposits in that account, that that relationship is going to survive teenager-hood. I think that all those things are true. So yeah, I think as the kids emerge into adulthood, I think that they're going to have a wealth of knowledge, and I think they'll have some legend stories. I imagine ourselves sitting around the table, in Christmases to come or whatever, and say, "Gosh, remember when we did

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this?" Or, "Mom and Dad, you were crazy. I can't believe you did that to us." I imagine those things will emerge.

And so, I think those things become the culture of your family, and the folklore even. The folklore behind the people. So, that's what I'm hoping to get from it, and I'm hoping we're going to do something like this again. That's what I want to do.

David Phelps: Yeah. Well, you set a precedent for sure. And I think what you and your wife set out to do and decided together, is amazing. And I just hope this will fuel the same discussions for our listeners to do something, do something that for them, is out of the ordinary. Take some initial steps. You don't have to do exactly what you guys did, but do something that pushes your thinking or your limiting beliefs, and push those aside and do something to focus on, on the years that as you said, are not always equal. Those years where you really want to have some impact, where you have the opportunity to do that, don't wait for some mystical time in the future when everything's going to be just right, you have enough money and all this stuff, because those days never come.

Drew Ballard: Never happen.

David Phelps: They never happen, they never happen. Well, Drew Ballard, I appreciate you so much coming on today and sharing. I'm serious about asking you, see if we could follow up sometime and bring the whole family on board. I think that would be kind of-

Drew Ballard: I'll do that if you want, that would be fun.

David Phelps: All right. Well, talk to your wife and your kids, and see if they'd be willing to do that sometime, we could make that work. And we'll talk about that, how's that sound?

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Drew Ballard: Well, it's great to meet you. You've been a hero of mine, so it's wonderful to be able to talk with you this way.

David Phelps: Well, you're a hero to not only your family, but to a lot of people just coming on here today. And obviously, the service to the country and the people you served, and continue to serve, Drew. So, appreciate you and admire you. Thank you very much.

Drew Ballard: Been an honor, man. Thank you.

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